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... solutions delivered in 125 countries under the name 'Profiles International'

SHORTLIST OF OUR MANAGEMENT TRAINING PROGRAMS

- ❑ Communication: The Art of Communication is the Language of Leadership
- ❑ Conflict Management
- ❑ Core Skills: Building a Strong Foundation for today's Sales Professional
- ❑ Corporate Coaching
- ❑ Embracing Change
- ❑ Culture Change: Work, Individual and Organization
- ❑ Customer Service Excellence
- ❑ Effective Supervisory Skills
- ❑ Emotional Intelligence: A pathway for Personal Success
- ❑ Empowering Performance: A Sales Manager's Guide to Success
- ❑ Human Resources Management
- ❑ Job Evaluation and Salary Grading: General & Hay's Method
- ❑ Job Management, Job Analysis, Description and Evaluation
- ❑ Marketing skills for non-marketers
- ❑ Organizational Development: Introduction, Intermediate & Advanced
- ❑ Operations management
- ❑ Personal Effectiveness & Attitudinal Change
- ❑ Process Management
- ❑ Positive Impact, achieving performance excellence
- ❑ Principles of High Performance: How to achieve outstanding results in your business
- ❑ Principles of Partnership Selling: Products Don't Sell, People Do!
- ❑ Relationship Building for Excellence
- ❑ Skills for High Performance Teamwork
- ❑ Speaking for a Lasting Impression
- ❑ The Trust Factor: Creating Win-Win Relationships
- ❑ Time Management & Time Leadership
- ❑ Understanding Your Powers
- ❑ Becoming a Resourceful manager: Improving Service Quality/Time, Cost, and Productivity
- ❑ Activity Based Management
- ❑ Achieving high results through a 360 Degree Influence and Networks
- ❑ Other Customized programmes per client's specific request

SENIOR MANAGEMENT AND EXECUTIVES

- ❑ Assessing Your Organization for High Performance
- ❑ Change Management and Leading Others Through Change
- ❑ Coaching and Mentoring Your Team
- ❑ Critical & Strategic Thinking
- ❑ Developing High Performance Strategy and Effective Execution
- ❑ Developing High Performance Teams
- ❑ Diversity: The uniqueness of the individual is what brings strength to the team
- ❑ Emotional Intelligence: A pathway for Personal Success
- ❑ Employee Engagement: Moving Past the Corporate phrase to deliver On-Target Results
- ❑ Effective Performance Management & Appraisal system
- ❑ High Payoff Hiring: The ability to hire the right people is essential to the bottom line.
- ❑ High Performance Leadership: From Control to Empowerment
- ❑ Image Leadership
- ❑ Job Evaluation and Salary Grading: General & Hay's Methods
- ❑ Leadership Development Programmes
- ❑ Macro economics and Business Implications
- ❑ Making a strategy review effective
- ❑ Managing Difficult People
- ❑ Organizational Development, Job Management, Job Evaluation & Reward Systems
- ❑ Positive Impact, achieving performance excellence
- ❑ Principles of Leadership
- ❑ The Power of Persuasion
- ❑ Top Competencies of High Performance Leaders
- ❑ Principles of High Performance: How to achieve outstanding results in your business
- ❑ Enhanced Performance Management
- ❑ Other Customized programmes per client's specific request

FUNCTIONAL SKILL TRAINING PROGRAMS

- ❑ Strategic and Conceptual Selling Skills
- ❑ Sales and Managing the Sales Process
- ❑ Financial Management
- ❑ Accounting for Non Accountants
- ❑ Regulatory compliance and Anti-money laundering
- ❑ HR for Non HR
- ❑ Strategic HR Management & Modern HR trend Implementation
- ❑ Legal Writing

- ❑ Warehouse & Stores Management
- ❑ Macro Economics
- ❑ Essentials of E-mail Marketing
- ❑ Operations Management for Boosting Productivity
- ❑ Workflow Management
- ❑ Technology in business for Higher Productivity
- ❑ Knowledge Management
- ❑ Information Management
- ❑ Document Control and Management
- ❑ Purchasing and Supply Chain Management

GENERAL TRAINING PROGRAMS

- ❑ Critical, Analytical and Strategic Thinking (for Basic, Intermediate and Advanced levels)
- ❑ Accountability Series: Life quest and Life Strategies
- ❑ Project Accounting
- ❑ Management of Public- Private Partnerships(PPP)
- ❑ Leadership and Project Team Management
- ❑ Monitoring and Evaluation: Design and Implementation
- ❑ Organizational Change and Sustainability management
- ❑ Result based Management: Performance Indicators, Monitoring and Evaluation systems
- ❑ Contract Management and Disbursement Monitoring
- ❑ Project Management and Making Business Impact
- ❑ People Management for Excellence
- ❑ E- Learning on personal, management and leadership development programs